

INVEST IN TÜRKİYE

INVESTMENT OFFICE SIGNS MOU WITH AZERBAIJAN'S KOBIA TO COOPERATE ON INVESTMENTS Page 2



■ **PRESIDENT ERDOĞAN ATTENDS YASED INTERNATIONAL INVESTMENT SUMMIT**

Page 2

■ **TURKEY TO EMERGE AS ROBUST GLOBAL ACTOR IN PANDEMIC'S WAKE**

Page 4

■ **PRESIDENT ERDOĞAN INAUGURATES NEW INVESTMENTS IN DECEMBER**

Page 5

■ **FIRST HELICOPTER ENGINE UNVEILED AT HISTORIC CEREMONY**

Page 5

■ **TURKEY LAUNCHES FIRST LITHIUM PRODUCTION PLANT**

Page 6



TURKEY AIMS TO UP GOLD PRODUCTION VOLUME



Page 7

INVESTMENT DEMAND IN TURKEY INCREASES ROBUSTLY IN FIRST 11 MONTHS



Page 7

2020 AT A GLANCE

Page 8-11

TURKEY, UK SIGN FREE TRADE DEAL

Page 13



OPPO PLANS INVESTMENT IN TURKEY

Page 12

TURKEY'S FIRST EV BATTERY ASSEMBLY FACTORY TO BE COMPLETED IN 2022

Page 14

FDI NEWS

Page 14-17



INVESTMENT OFFICE WEBINARS & EVENTS

Page 18-23



Message from the Investment Office

Looking back at how Turkey fared throughout 2020, everything was predictably overshadowed by a devastating pandemic, as was also the case all around the globe.

In the face of the COVID-19 outbreak, Turkey embraced a proactive approach to eliminate all possible effects of the pandemic. Economic activities, infrastructure projects, exports and investments in Turkey did not stop even once, as the pandemic was handled calmly with the robust healthcare system and facilities along with highly-skilled professionals.

Turkey leaves behind the year with fruitful activities in December. Attending the International Investment Summit organized by International Investors Association (YASED), President Recep Tayyip Erdoğan once again called on international investors not to hesitate to look for opportunities in Turkey. President Erdoğan also paid an official visit to Azerbaijan. The Investment Office took part in the delegation and signed an MoU with Azerbaijan's KOBIA.

President Recep Tayyip Erdoğan officially launched a number of projects in December, these being the Eti Maden Lithium Carbonate Production Plant, the Sankamış-Karakurt-Horasan Road, the Centre for the Fourth Industrial Revolution, Gaziantep Düzbağ Drinking Water Distribution Line and Doğanpınar Dam, Manisa-Akhisar Beltway and the 2nd Section of Ankara-Niğde Highway.

All these efforts paved the way for new investments to be made in Turkey. Global companies such as Oppo, Bayer and Daimler announced new investment plans in Turkey in December.

All these positive developments provide us a valid ground to be optimistic for 2021.

President, Investment Office
A. Burak DAĞLIOĞLU



INVESTMENT OFFICE SIGNS MOU WITH AZERBAIJAN'S KOBIA TO COOPERATE ON INVESTMENTS

Investment Office inked a memorandum of understanding (MoU) with Azerbaijan's KOBIA on investments within the framework of President Recep Tayyip Erdoğan's official two-day visit to Baku on December 9.

President Recep Tayyip Erdoğan visited Azerbaijan's capital city of Baku on December 9 to attend the victory parade ceremonies upon the invitation of his Azerbaijani counterpart President İlham Aliyev. On the night of his arrival, President Erdoğan was welcomed by President Aliyev at a dinner given in his honor.

After attending the celebratory events to mark Azerbaijan's victory, President Erdoğan held a number of bilateral meetings to evaluate international and regional developments, while various agreements were also inked by the two brotherly countries.

The MoU between the Investment Office and Azerbaijan's Small and Medium-sized Enterprises Development Agency (KOBIA) was one of the most significant agreements. Taking part in the delegation accompanying President Erdoğan during his visit to Azerbaijan, the Investment Office President Burak Dağlıoğlu signed an MoU with KOBIA on December 10 to promote bilateral cooperation on investments in the presence of President Erdoğan and President Aliyev.



PRESIDENT ERDOĞAN ATTENDS YASED INTERNATIONAL INVESTMENT SUMMIT

On the 40th anniversary of its establishment, the International Investors Association (YASED) held the International Investment Summit on December 7.

Speaking at the opening of the five-day summit, President Recep Tayyip Erdoğan emphasized that the Turkish government is determined to make Turkey a center for domestic and international investors by offering low risk and high confidence.

"Come and experience Turkish hospitality. We have launched a new wave of reforms in law, democracy, and economy. We will further improve Turkey's investment environment with additional reforms in the times to come," the President promised.



TURKEY TO EMERGE AS ROBUST GLOBAL ACTOR IN PANDEMIC'S WAKE

President Recep Tayyip Erdoğan unveiled a new support package at a press conference following the Presidential Cabinet Meeting held on December 14.

Sharing his insights into Turkey's economy in the aftermath of the pandemic, President Erdoğan said that Turkey has not yet risen to the level it deserves. "We are strong-willed to push Turkey forward in the post-COVID-19 era as a global actor with huge growth potential and a competitive edge," said President Erdoğan.

President Erdoğan also stated that Turkey distinguishes itself as an advantageous investment destination. "We are reforming all of Turkey's policies with the aim of becoming a leader in the post-pandemic era. With its production diversity, logistical capabilities, strong supply chain, incentives and dynamic workforce, Turkey has become a location, which will not disappoint those who invest in it. We are looking for ways to attract more foreign direct investments into Turkey and we are trying to lay the grounds for that," the President added.

President Erdoğan guaranteed that Turkey is open to all constructive contributions—including administrative and legal reform proposals—which will improve Turkey's investment environment, enhance predictability, eliminate any possible hesitations to invest in the country.

President Erdoğan also unveiled a new grant and rental support package against COVID-19. Accordingly:

- ▶ Withholding tax, which was lowered from 20 percent to 10 percent by the end of 2020, will be extended until June 1, 2021.
- ▶ Value Added Tax (VAT) in business renting services, which was reduced to 8 percent from 18 percent, will remain unchanged until the end of H1 2021.
- ▶ VAT reductions introduced in several sectors, including accommodation, food & beverage and passenger transportation, will remain in effect until June 2021.
- ▶ More than 1.2 million citizens and tradespeople affected directly or indirectly by the pandemic and in need of rental support will be granted TRY 1,000 for a three-month period.
- ▶ Rents, allowance, consecration, appurtenances, certificate of occupancy, rate of utilization and adequate price payments of all tourism facilities will be deferred for 1 year without any requirements of application.
- ▶ Municipalities will have the opportunity to have discounts or deferral for appurtenances, rentals and other costs.



FIRST HELICOPTER ENGINE UNVEILED AT HISTORIC CEREMONY

"We cannot be confident about the future unless we have a robust defense industry," stated President Recep Tayyip Erdoğan in his speech at the ceremony held to unveil Turkey's first indigenous helicopter engine, TEI-TS1400, and inaugurate a design center on December 5.

"We have been working non-stop for the last 18 years to construct the defense industry that will meet the needs of today and the future, as there is a continuous transformation in the traditional warfare," said President Erdoğan.

Addressing the audience via videoconference from Vahdettin Mansion in Istanbul, President Erdoğan emphasized that Turkey marked a significant day for its defense industry. The Turboshaft Engine Development Project, initiated by the Presidency of Defense Industries and carried out by TUSAS Engine

Industries Inc. (TEI), will be an exemplary in Turkey, added President Erdoğan.


"The investments made into and the capabilities to be gained out of the Turboshaft Engine Development Project (TEDP) will make TEI a role model in its field of expertise in Turkey," remarked the President. "The Design Center will enable Turkish engineers and R&D units to design and to work in a much more efficient and synchronized manner."


President Erdoğan also emphasized that the Turkish government is poised to provide any kind of support, including investments and incentives, to every initiative that will help Turkey become more self-sufficient.




PRESIDENT ERDOĞAN INAUGURATES NEW INVESTMENTS IN DECEMBER

President Recep Tayyip Erdoğan attended inaugurations of various investments throughout Turkey in December:


 On **December 5**, the Sarıkamış-Karakurt-Horasan Road was officially opened in the presence of President Recep Tayyip Erdoğan via video conference. The road will be advantageous for both Turkey's Kars province and the Silk Road, providing TRY 29 million in savings.

 The Center for the Fourth Industrial Revolution Network was inaugurated on **December 10**, with President Recep Tayyip Erdoğan honoring the ceremony via a video message. Set up under the World Economic Forum, the center will be home to various researches with extensive economic and social contributions to Turkey. Referring to its being one of the pioneers in its field, President Erdoğan said, "The better we adapt to the digital transformation, the stronger our position will become in the new era."

 Delivering a speech via videoconference at the opening ceremony of Gaziantep Düzbağ Drinking Water Distribution Line and Doğanpınar

Dam on **December 12**, President Erdoğan reiterated his vision of transforming Turkey into an attraction center. "We are getting ready to launch reforms to make Turkey a center of attraction once again, believing that investment, production, exportation and employment are the key factors to realize this aim. Through legal and administrative reforms, we plan to make Turkey one of the top 10 countries in the new global, political and economic order," said President Erdoğan.

 On another occasion on **December 12**, President Erdoğan shared insights at the inauguration ceremony of the Manisa-Akhisar Beltway, where new investments were on the spotlight.

 President Erdoğan also inaugurated the 2nd Section of Ankara-Niğde Highway on **December 16**. In his video message, President Erdoğan said, "Thanks to this project that connects Marmara, Central Anatolia, Mediterranean and Southeastern Anatolia regions, uninterrupted transportation from Edirne to Şanlıurfa has now become possible. With the project, Turkey will save around TRY 1.6 billion per year."



TURKEY LAUNCHES FIRST LITHIUM PRODUCTION PLANT

Turkey launched its first lithium production plant, the Eti Maden Lithium Carbonate Production Plant, in Eskişehir, which is expected to contribute to the country's energy needs over the next years. The plant was opened with a ceremony attended by President Recep Tayyip Erdoğan with a video conference on December 26.

"We will hopefully meet more than half of our lithium demand, all of which we currently import, once the plant operates in full capacity," said President Erdoğan, referring to lithium carbonate and marketable boron products, which are produced by using the boron and lithium in wastes. "We plan to supply the lithium to be used in the batteries of the TOGG car from this plant," President Erdoğan added.

The plant, which will start production with 10 tons per year, is expected to gradually produce 600 tons per year in the next 3 years.

Domestically-produced lithium will be used in the batteries of electric cars, phones and tablets.



TURKEY AIMS TO UP GOLD PRODUCTION VOLUME TO 100 TONS

Minister of Energy and Natural Resources Fatih Dönmez shared the newest information on Turkey's gold production.

Emphasizing that the gold production in Turkey reached 38 tons in 2019, Minister Dönmez stated that the goal is to boost the volume up to 44-45 tons of gold in 2021. "Furthermore, it is our main intention to reach 100 tons of gold production per year in the next five years," he added.

Turkey imports 130-160 tons of gold every year. The amount we pay is actually over USD 8 to 10 billion. In 2020, the price we paid for gold imports in the first six months was USD 11 billion. Turkey can reduce its import expenses, Minister Dönmez stated.

Dönmez also said the boost in gold production will also enable Turkey's jewelry industry, which has already been in good shape. Yet no efforts to produce gold were made until the 2000s.

INVESTMENT DEMAND IN TURKEY INCREASES ROBUSTLY IN FIRST 11 MONTHS

Minister of Industry and Technology Mustafa Varank unveiled incentive certificates' data for November and the January-November period of 2020.

Accordingly, 1009 incentive certificates were issued in November 2020, paving the way for the investments of TRY 25.3 billion and the employment of 33 thousand 903 people.

The data revealed that 57 percent of the investments to be made within the scope



of incentive certificates issued in November were in the manufacturing sector, while 24 percent in services, 11 percent in energy, 6 percent in mining and the remaining 2 percent in agriculture.

"In the January-November 2020 period, investment demand was 30 percent higher than the same period of the last year. With a reformist perspective, we will make Turkey the winner of the post-pandemic period," Minister Varank added.

2020 AT A GLANCE

Investment Office President Burak Dağlıoğlu paid a field visit to Asya Port in Tekirdağ and shared his insights on how to provide added value to Turkey's Tekirdağ province.



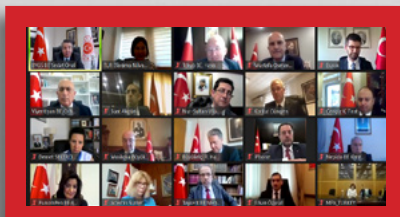
Investment Office President Dağlıoğlu was a member of a jury at the "I AmChamPion Awards" ceremony organized by the American Business Forum in Turkey (AmCham Turkey / ABFT).



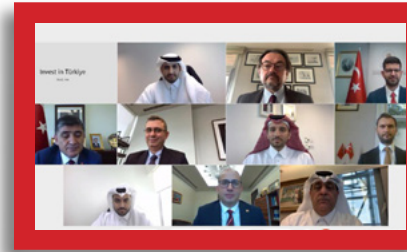
The Investment Office hosted high-level Singaporean executives at a webinar entitled, "Turkey & Singapore Virtual Roundtable on Turkish Tech Investments Ecosystem".



Investment Office President Burak Dağlıoğlu and Turkey's Deputy Minister of Foreign Affairs Sedat Önal attended a video conference with Turkish ambassadors in the Asia region on the topic of investment projections within the framework of "Asia Anew Initiative".

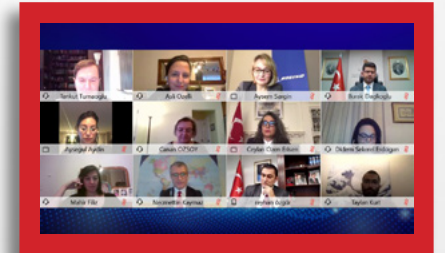


Investment Office President Dağlıoğlu attended a panel at the International Investment Summit entitled "A Perspective Towards Increased FDI" and offered insights into how Turkey successfully managed the COVID-19 crisis.

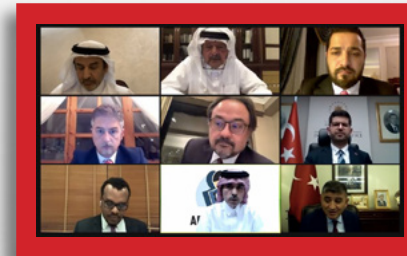


Investment Office and Investment Promotion Agency of Qatar jointly organized a webinar to launch the jointly prepared "Qatar & Turkey Report on Bilateral Trade & FDI" booklet.

Investment Office, the American Business Forum in Turkey (AmCham Turkey / ABFT) and Citibank jointly held a webinar entitled "Re-thinking of Global Value Chains: Turkey and the US".



Investment Office, Turkish Embassy in Doha and Lusail Newspaper jointly organized a webinar entitled "Turkey & Qatar Business Relationships, Opportunities and Challenges" on November 23.



Formula 1 devotees witnessed a nail-biting race at the Turkish Grand Prix that returned to action in Turkey for the first time after a nine-year lull. Investment Office participated in the event as the "Founding Partner of the Formula 1 DHL Turkish Grand Prix 2020" that took place under the auspices of the Presidency of the Republic of Turkey.



Investment Office held a webinar in collaboration with Italy's independent think-tank entitled "Transformation of Global Supply Chains: Why Should Italian Companies Consider Turkey as an Optimal Destination for Investments?".

Investment Office Vice President Ahmet İhsan Erdem was featured at a web panel entitled "Turkish-German Economic Relations during the COVID-19 Pandemic and the Future Afterwards".





Investment Office President Burak Dağlıoğlu was featured as a speaker at the 21st World Knowledge Forum's "Turkey, Destination for Early Stage Investments" panel.

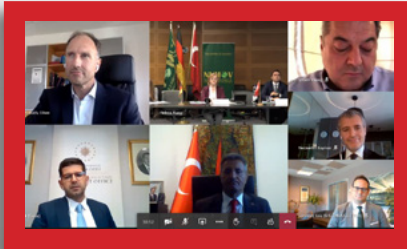
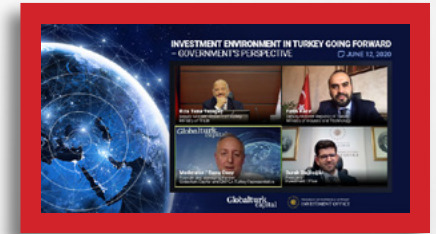


Investment Office held a joint live event with the Singaporean Business Federation entitled "Turkey: Webinar on Market Developments and Opportunities".

Doha Bank, one of the largest commercial banks in Qatar, held a live event entitled "Bilateral & Synergistic Opportunities between Qatar and Turkey" where Investment Office President Burak Dağlıoğlu shared his insights into Turkey's business environment.



Investment Office President Burak Dağlıoğlu participated in a webinar entitled "Investment Environment in Turkey Going Forward – Government's Perspective" that was organized by Globalturk Capital.



Investment Office and the German Near and Middle East Association (NUMOV) held a digital conference entitled "How Is Turkey Preparing for the New Challenges with German Partners?".



Investment Office President Burak Dağlıoğlu attended AmCham Turkey's board meeting via video conference and addressed top officials of US-based companies operating in Turkey.

Hyundai i20 Mass Production Ceremony took place in Hyundai facility in Kocaeli, Turkey in the presence of Minister of Industry and Technology Mustafa Varank and Investment Office President Burak Dağlıoğlu.



Investment Office and the International Investors Association (YASED) held a joint webinar entitled "COVID-19 Aftermath: Transformation in Global Supply Chains".



Investment Office President Burak Dağlıoğlu evaluated Turkey's approach to industrial transformation in the post-COVID-19 period at an interview with fDi intelligence, the investment-focused platform of the Financial Times.



Investment Office and EY Turkey organized a webinar entitled "FDI 2.0: Now, Next, and Beyond with COVID-19".

Investment Office and the Turkish Consulate General in Dubai organized a joint webinar entitled "MENA VCs Eyeing Turkish Startups to Scale Business". The event brought together representatives from MENA-based venture capital companies and Turkish startups.



The UK Technology Conference 2020 convened in Istanbul with the participation of Minister of Industry and Technology Mustafa Varank and Investment Office President Burak Dağlıoğlu.





INDUSTRIAL PRODUCTION INCREASED BY 10.2 PERCENT ANNUALLY

The Turkish Statistical Institute (TurkStat) announced that the industrial production in Turkey recorded a 10.2 percent increase annually in October.

Accordingly, manufacturing index increased by 11 percent while electricity, gas, steam and air conditioning supply index rose 5.5 percent, while mining and quarrying index went up 0.4 percent in October 2020, compared with the same month of the previous year.

Meanwhile, monthly industrial production in Turkey rose by 1.1 percent in October.

Commenting on the results, the Minister of Industry and Technology Mustafa Varank noted that Turkey posted the highest increase globally among the countries that had so far unveiled their October industrial production data.

UNEMPLOYMENT RATE DOWN IN SEPTEMBER

The Turkish Statistical Institute (TurkStat) announced the latest developments in Turkey's labor force statistics.

Accordingly, the unemployment rate in Turkey as of September 2020 decreased by 1.1 percentage points to 12.7 percent, down

from 13.8 percent in September 2019. The number of unemployed people receded to 4,016,000, decreasing by 550,000.

The youth unemployment rate in the 15-24 age group also contracted by 1.8 percentage points, down from 26.1 percent to 24.3 percent annually.

Meanwhile, the number of the employed stood at 27.707 million in September. Thus, Turkey generated approximately 5.5 million new jobs in the past decade.



NET PROFIT OF TURKEY'S BANKING SECTOR INCREASES IN NOVEMBER

The Banking Regulation and Supervision Agency (BRSA) has unfolded January-November 2020 period figures of the banking sector.

Accordingly, the total assets of Turkish banks rose by 36.3 percent y-o-y, while y-o-y increases in total loans, securities and total

deposits were recorded as 36.5 percent, 58 percent and 35.5 percent respectively at the end of November 2020.

The sector recorded a non-performing loans ratio of 3.97 percent and a capital adequacy ratio of 19.38 percent as of the same date.



Turkey and the UK have sealed a free trade agreement on December 29. Turkey's Trade Minister Ruhsar Pekcan and her British counterpart Liz Truss inked the agreement on a video call.

"This is a historic day for Turkish-UK relations," Minister Pekcan said in her speech. "This agreement will be the biggest guarantee of the development of our trade between Turkey and the United Kingdom in the coming period. It will guarantee that our companies can export easily and smoothly to the UK in the sectors where we are

competitive," she added. Minister Pekcan also stated that the trade volume between the two countries hits USD 15.1 billion in the January-November period.

Pivoting to Brexit's transitional period, Minister Pekcan said Turkey continued negotiations with the United Kingdom for a long time despite uncertainties in the negotiations between the EU and the UK.

The agreement will take effect on January 1, 2021.

FDI NEWS

TURKEY'S FIRST EV BATTERY ASSEMBLY FACTORY TO BE COMPLETED IN 2022

The Ministry of Industry and Technology granted a project-based incentives package to Ford Otosan, a joint venture between Turkey's Koç Holding and Ford, for the carmaker's upcoming EV battery assembly factory in the industrial province of Kocaeli. Accordingly, the fixed investment amount was announced to be TRY 20.5 billion and the due date of the investment is 6 years.

During a virtual meeting to brief attendees on the construction process of their new factory, Ford Otosan General Manager Haydar Yenigün said, "Ford Otosan is taking its mission of electric car production and investment in



our Kocaeli factory one step further with the Next Generation Battery Assembly Factory. We will be the first fully integrated electric car production facility," added Yenigün. He expects the construction of the new plant to be concluded in 2022.

Yenigün further highlighted that Ford Otosan is currently Europe's largest production base, ranking among the biggest investors in Turkey. Ford Otosan's total investment volume in Turkey stands at USD 3.08 billion, with USD 67.5 million allocated for electric car production.

TWO DIGITAL GIANTS TO SET UP OFFICES IN TURKEY YouTube NETFLIX

Two of globally-renowned digital giants have decided to establish entities in Turkey to carry out their operations in the country.

Netflix, the US-based streaming platform, announced on December 16 its decision to establish an office in Turkey. The office is due to open in the second half of 2021 in Istanbul and is slated to promote the streaming giant's Turkish originals worldwide, the Netflix statement unveiled.

The Minister of Culture and Tourism Mehmet Nuri Ersoy welcomed the company's decision to establish an office in Turkey. "Turkish cinema and TV series industry has become instrumental to promoting Turkey's image and exercising cultural diplomacy, especially over the past fifteen years, and has grown considerably in terms of economic size. In this sense, I welcome the decision of a global company

like Netflix to open an office in our country," Ersoy confirmed.

Also on December 16, YouTube announced that it has decided to assign a legal entity in Turkey to serve as a local representative in compliance with the Turkish Social Media Law. "YouTube respects the laws and regulations in the countries it operates, while maintaining its commitments to access information," said the company in its written statement.

Turkey's recently amended Internet Law No. 5651 came into effect on October 1, obliging social media platforms with a daily reach of over 1 million people in the country to hire local representatives.



Chinese smartphone manufacturer Oppo is expected to start production in Turkey, Oppo Turkey General Manager Zhou Weijie announced in a statement.

Weijie stated that Oppo considered investment in Turkey as part of its previous plans.

"After having positive meetings with officials from the Ministry of Treasury and Finance, the Ministry of Industry

OPPO PLANS INVESTMENT IN TURKEY

and Technology and the Ministry of Trade, we hope to share more information about our investment decision soon. On this occasion, we would like to thank President Recep Tayyip Erdoğan, as well as the ministries for their efforts and positive support," Weijie added.

Founded in 2004 in China, Oppo entered the Turkish market officially last year.



South Korean automotive manufacturer Hyundai Motor Company has applied to the Turkish Competition Authority to buy Kibar Holding's equity interest in Hyundai Assan Otomotiv.

Hyundai Motors currently holds a 70 percent share in Izmit-based Hyundai Assan Otomotiv with the Turkish group Kibar Holding taking ownership of the

HYUNDAI MOTORS TO RAISE STAKE IN HYUNDAI ASSAN

outstanding 30 percent equity share. With this acquisition, Hyundai Motors will turn its Turkey factory to a wholly-owned subsidiary.

Hyundai Assan Otomotiv manufactures over 230,000 units of the i10 and i20 models annually, with its output bound for export to 40+ countries. Its total workforce comprises 2,500 employees.

JAPAN'S EBARA ACQUIRES VANSAN

EBARA Corporation has signed an agreement to acquire 100 percent of the shares of leading Turkish pump manufacturer Vansan.

"With the acquisition of Vansan, EBARA will be able to enhance its global supply chain by strengthening access to markets in Europe, Central Asia, the Middle

East and Africa in order to further expand its Standard Pumps Business," an official EBARA Corporation statement revealed.

Thanks to its strong international distribution network, Vansan exports approximately 70 percent of its products to more than 70 countries.

FDI NEWS

BAYER TO EXPAND PRODUCTION VOLUME IN TURKEY WITH NEW INVESTMENT



Bayer, one of the world's largest pharmaceuticals, is poised to start locally producing its cardiovascular drug in Sanofi Turkey's Lüleburgaz Facilities.

Within the framework of the project, Bayer plans to invest over EUR 4.5

million and to triple its value-based production volume. Slated for commissioning by the end of 2020, the project is the largest local investment project that Bayer has ever ventured beyond the German borders.

DAIMLER

DAIMLER AG TO ESTABLISH GLOBAL TECHNOLOGY HUB IN ISTANBUL

German multinational automotive corporation Daimler AG plans on expanding the responsibility of the Global IT Solution Delivery Center (SDC) in Istanbul.

Daimler announced that its SDC in Istanbul will establish the Daimler Mobility Global Technology Hub in 2021, which will become a software development base for Daimler Mobility and provide global services.



ISTANBUL-BASED BIGGER GAMES RAISES SEED FINANCING FROM VC FUNDS

Turkish gaming initiatives continue to gain value in the eyes of investors. After Zynga acquired Peak Games at a record valuation of USD 1.8 billion, Bigger Games has now raised USD 6 million in funding.

Istanbul-based mobile gaming startup Bigger Games announced that it has raised USD 6 million, in a seed financing roadshow, from global venture capital funds including Singapore-based Play Ventures.



TURKEY'S ASPILSAN INKS TECH TRANSFER AGREEMENT WITH SOUTH KOREA'S TOP BATTERY

ASPILSAN Energy, a cell battery manufacturer in Turkey's Kayseri province, signed a technology transfer agreement with South Korea-based energy developer Top Battery Co.

Ltd. to develop li-ion cell batteries. The partners inked the agreement at ASPILSAN's energy facilities in the Kayseri Organized Industrial Zone.

INVESTMENT OFFICE WEBINARS & EVENTS

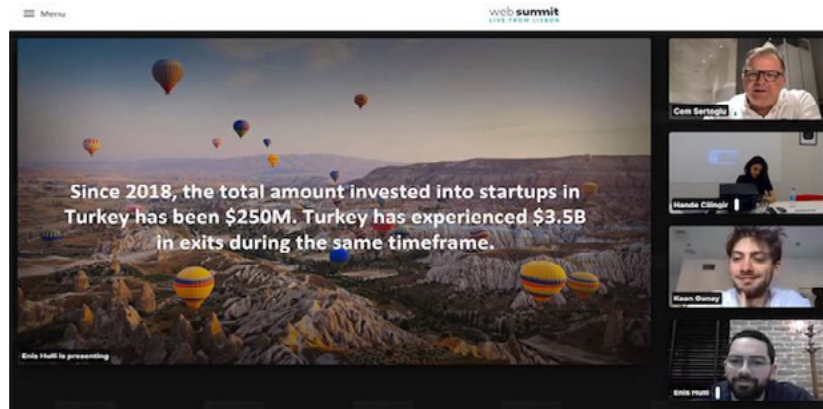
DEC 3 – WEB SUMMIT

As part of the Web Summit, the world's leading technology conference, the Investment Office held a live masterclass entitled "Turkey: Reshaping Emerging Markets VC Thesis" on December 3.

General Partner at 500 Startups
Istanbul Enis Hulli, Partner at
Earlybird Digital East Fund Cem

Sertoğlu, Co-founder and CEO of
Insider Hande Çilingir and Founder of
Firefly Systems Inc. Kaan Günay were
featured panelists at the masterclass.

The panelists discussed the success
stories of their startups and how
they utilized local technology talents
to construct globally-renowned
technology powerhouses.



DEC 7 – YASED INTERNATIONAL INVESTMENT SUMMIT

Attending a panel at the summit entitled "A Perspective towards Increased FDI", Investment Office President Burak Dağlıoğlu explained that Turkey became one of the countries managing the COVID-19

crisis most successfully thanks to its stable management, healthcare investments, hospital capacities, national technology moves, and crisis management.



DEC 7 – INVESTMENT OFFICE AND IPA QATAR LAUNCH JOINT FDI REPORT



The Investment Office and the Investment Promotion Agency of Qatar (IPA Qatar) held a live event on December 7 to launch a joint report entitled "Qatar & Turkey Report on Bilateral Trade & FDI".

Turkey's Ambassador to Qatar H.E. Mehmet Mustafa Göksu honored the event as a keynote speaker. Investment Office President Burak Dağlıoğlu and the IPA Qatar CEO Sheikh Ali Alwaleed Al-Thani addressed participants with his welcoming remarks. Bringing together investors from the two countries, the event also featured a panel discussion entitled "Success Stories of Turkish & Qatari Investors."

The Qatar & Turkey Report on Bilateral Trade & FDI is the outcome of the MoU signed between the IPAs of Qatar and Turkey at the 5th Qatar Turkey Supreme Strategic Committee meeting held last year. The latest round of the committee meeting was held on November 26, 2020 at the Presidential Complex in Ankara. During the 6th Qatar Turkey Supreme Strategic Committee meeting, jointly-chaired by President Recep Tayyip Erdoğan and Sheikh Tamim bin Hamad al-Thani, the Amir of Qatar, the two countries inked a series of new agreements, including the sales of a 10 percent stake at Borsa Istanbul to the Qatar Investment Authority.



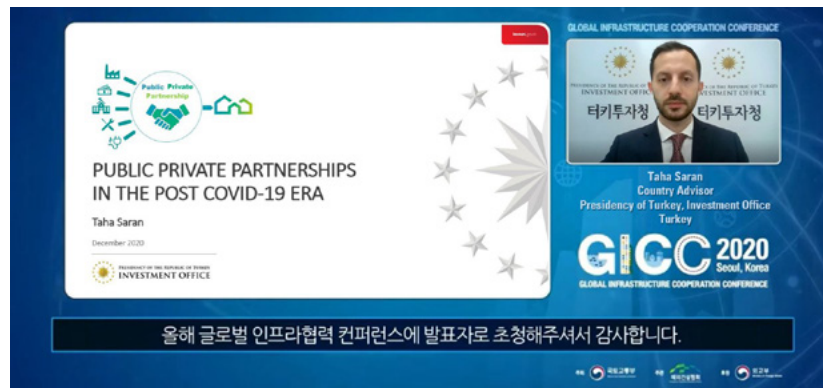
Report Link

INVESTMENT OFFICE **WEBINARS & EVENTS**

DEC 9 – THE GLOBAL INFRASTRUCTURE COOPERATION CONFERENCE

Investment Office Country Advisor to South Korea Taha Saran delivered a presentation entitled "PPP in the Post COVID-19 Era in Turkey" at the Global Infrastructure Cooperation Conference (GICC 2020) held jointly by the South Korean Ministry of Land, Infrastructure and Transport (MOLIT), the Ministry

of Foreign Affairs (MOFA), and the International Contractors Association of Korea (ICAK) in Seoul. Turkey's Minister of Transport and Infrastructure Adil Karaismailoğlu, MOLIT Minister Hyun-Mee Kim, and ICAK Chairman Kun-Ki Lee addressed the conference.



DEC 9 – INVESTMENT PERSPECTIVES CONFERENCE

On December 9, the Investment Office held a webinar entitled, "Investment Perspectives Conference" with Turkish Ambassadors based in the Asia region within the framework of Turkey's "Asia Anew Initiative".

Deputy Minister of Foreign Affairs Sedat Önal and Investment Office

President Burak Dağlıoğlu were featured as speakers at the live conference.

Making a presentation at the webinar, Burak Dağlıoğlu briefed the ambassadors on Turkey's current investment environment and the Investment Office's responsibilities.



DEC 16 – TURKEY & SINGAPORE VIRTUAL ROUNDTABLE ON TURKISH TECH INVESTMENTS ECOSYSTEM

The Investment Office hosted on December 16 high-level Singaporean executives at a webinar entitled "Turkey & Singapore Virtual Roundtable on Turkish Tech Investments Ecosystem".

Turkey's Ambassador to Singapore H.E. Murat Lütem, Investment Office President Burak Dağlıoğlu,

and Honorary Consul General of Singapore in Istanbul Murat Özyeğin attended the event and addressed investors.

The roundtable featured a dedicated panel session for leading Turkish entrepreneurs who shared their success stories, starting in their home country Turkey.



DEC 18 – I AMCHAMPION AWARDS



Turkey and the US-based companies contributing to the economic cooperation and bilateral relations between the two countries were awarded at the "I AmChampion Awards" Program held by the

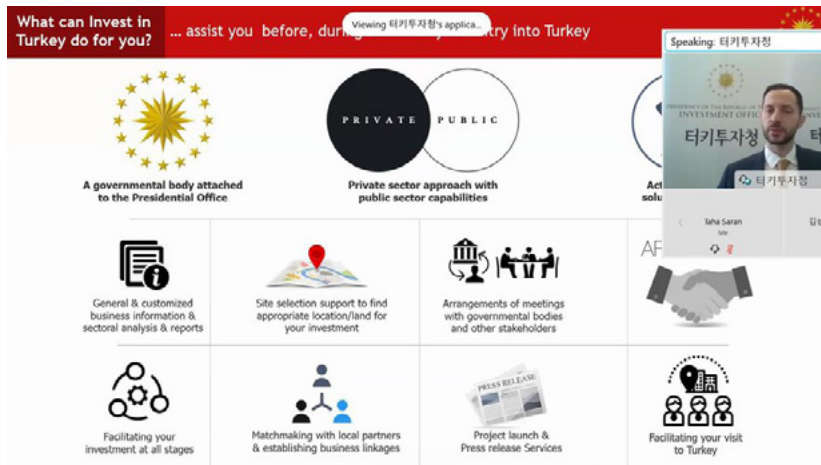
American Business Forum in Turkey (AmCham Turkey / ABFT) on December 18. Being among the juries, Investment Office President Burak Dağlıoğlu announced the winner after his speech.

INVESTMENT OFFICE WEBINARS & EVENTS

DEC 21 – SOUTH KOREA WEBINAR

Investment Office Country Advisor to South Korea Taha Saran addressed Korean companies' representatives in Turkey at a webinar hosted by KOTRA and KBA. South Korea's Ambassador to

Turkey Won-ik Lee, KOTRA Turkey Director Hyeon-Cheol Kim, Advisor to TASAM President Prof. Dr. Sema Kalaycıoğlu, and TASAM BGC Director Oğuz Şen also addressed at the webinar.



What can Invest in Turkey do for you? ... assist you before, during and after your entry into Turkey

- A governmental body attached to the Presidential Office
- Private sector approach with public sector capabilities
- General & customized business information & sectoral analysis & reports
- Site selection support to find appropriate location/land for your investment
- Arrangements of meetings with governmental bodies and other stakeholders
- Facilitating your investment at all stages
- Matchmaking with local partners & establishing business linkages
- Project launch & Press release Services
- Facilitating your visit to Turkey

DEC 21 – KOREA-TURKEY BUSINESS WEBINAR

Investment Office Country Advisors to South Korea Lyn Chaelin Sung and Taha Saran delivered an online presentation about the investment climate, current opportunities and investment incentives in Turkey,

addressing the business community in Jeollabuk-do Province at the Korea-Turkey Business Webinar organized by Jeollabuk-do Provincial Government, HUFs, and NRF.



Robust Economy Turkey's growth rate is expected to be quicker than most countries during COVID-19..

| Country | 2020 % |
|----------------|--------|
| China | 1.8 |
| Korea | 1.1 |
| Turkey | 1.3 |
| Indonesia | 2.4 |
| United States | 3.7 |
| Australia | 3.8 |
| G20 | 3.8 |
| World | 4.0 |
| Russia | 4.0 |
| Saudi Arabia | 5.1 |
| Japan | 5.3 |
| Canada | 5.4 |
| Germany | 5.5 |
| Brazil | 6.0 |
| Euro area | 7.8 |
| South Africa | 8.1 |
| France | 9.1 |
| Italy | 9.1 |
| Mexico | 9.2 |
| India | 9.9 |
| United Kingdom | 11.2 |
| Argentina | 12.9 |

Ranking 3rd in OECD's Real projections for 2020 with contraction, Turkey remains least affected economies

A quick V-shape recovery is expected followed with a gradual growth of 2.9% GDP growth in 2021 and 3.2% GDP growth in 2022.

DEC 23 – TEKİRDAĞ PORT VISIT

Investment Office President Burak Dağlıoğlu paid a visit to Asya Port in Tekirdağ and shared his insights on

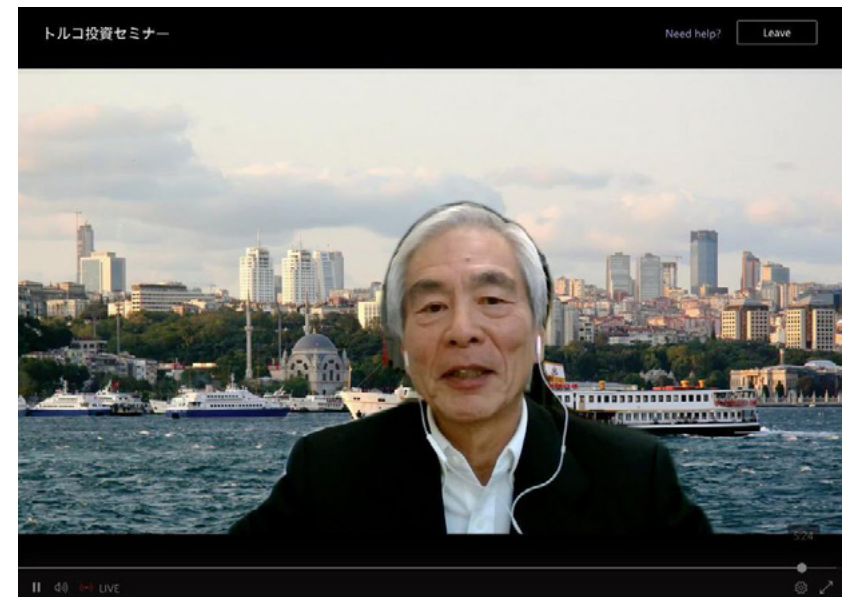
the importance of the city in terms of Turkey's investment environment and export climate.



DEC 23 – JAPANESE INVESTORS WEBINAR


Investment Office organized a webinar for Japanese investors and country advisors Saya Ashibe and


Yuichi Aoki delivered presentations on the current investment environment of Turkey.



WHY TURKEY?

TURKEY: HUB FOR INNOVATION AND GROWTH

 **Within 4-hours flight**, easy access to multiple markets of USD 25 trillion GDP, USD 7.8 trillion trade, and 1.7 billion people.

 Booming economy reaching **USD 754 billion** in 2019, up from USD 236 billion in 2002.

 Over **USD 220 billion** of FDI between 2003-H1 2020, while the total amount of FDI attracted between 1923-2002 stood at USD 15 billion.

ACCESS TO MULTIPLE MARKETS

Europe

GDP: \$20.2 trillion
Import: \$6.8 trillion
Population: 600.4 million

MENA

GDP: \$3.61 trillion
Import: \$751.6 billion
Population: 448.9 million

Russia

GDP: \$1.66 trillion
Import: \$240.2 billion
Population: 144.5 million

Central Asia & Caucasus

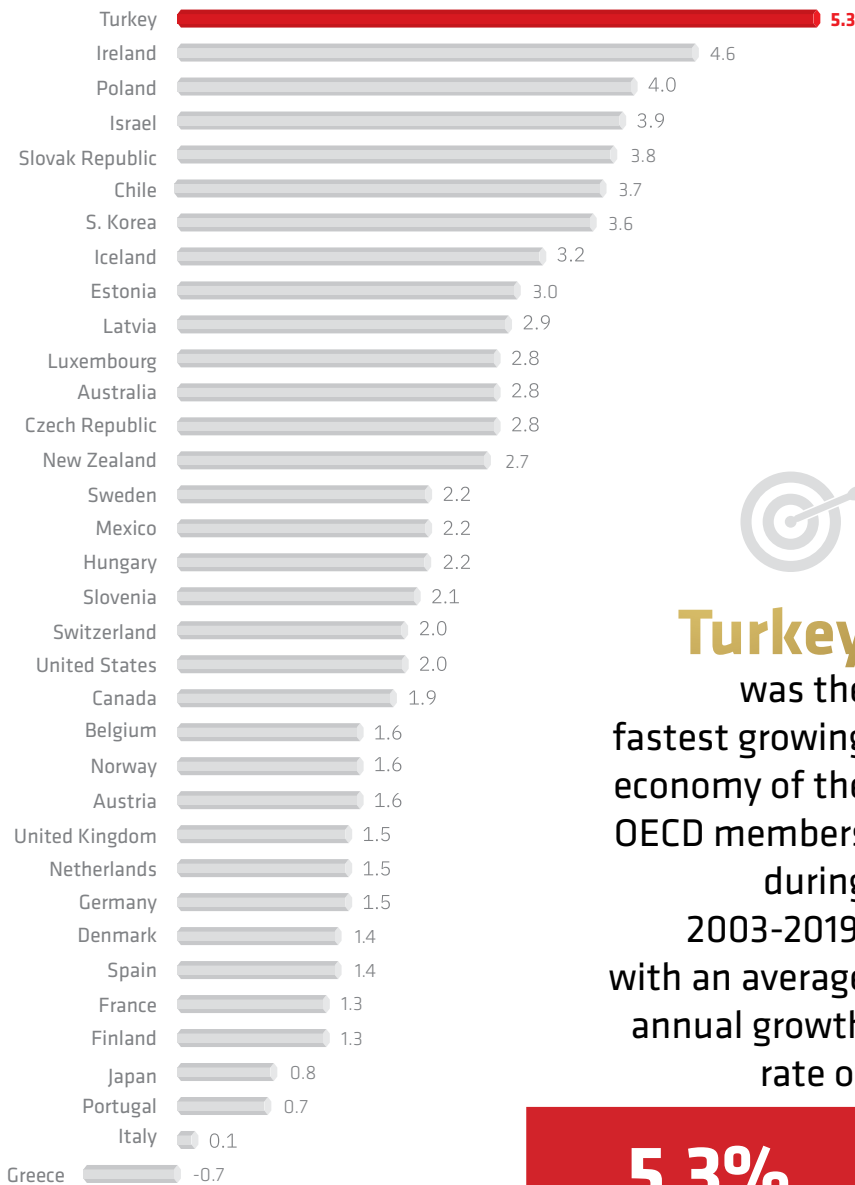
GDP: \$0.3 trillion
Import: \$81.7 billion
Population: 89.1 million

TOTAL

GDP: \$25.77 trillion
Import: \$7.9 trillion
Population: 1.3 billion

Source: World Bank (2018),
Comtrade (2018)

AVERAGE ANNUAL REAL GDP GROWTH (%) (2003-2019)



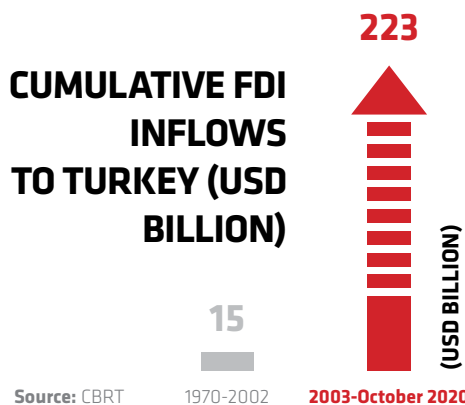
Turkey was the fastest growing economy of the OECD members during 2003-2019, with an average annual growth rate of

5.3%

Source: IMF World Economic Outlook (October 2018)

- Investment incentives as well as R&D support.
- Equal treatment to national and global investors guaranteed by law.
- 7 days to set up a company in Turkey, while it takes an average of 8,5 days in OECD high-income countries. (World Bank Doing Business 2020)

CUMULATIVE FDI INFLOWS TO TURKEY (USD BILLION)



Source: CBRT

1970-2002

2003-October 2020

HIGHLIGHTS



The fastest growing economy in Europe and one of the fastest growing economies in the world with an average annual **GDP growth rate of 5.3%** over the past 17 years.
(2003-2019, TurkStat)

SOPHISTICATED CONSUMER BASE



A population of 83 million, half of which is **under the age of 32.4**.
(2019, TurkStat)



Largest youth population compared with the EU.
(2019, Eurostat)



76.6 million fixed and mobile broadband internet subscribers.
(2019, ICTA)

SKILLED AND DEDICATED LABOR FORCE



Over **32 million** **young, well-educated** and **motivated** professionals.
(2019, TurkStat)



More than **800,000 students** graduate annually from **207 universities**.
(2019, CoHE)

TURKEY'S INFRASTRUCTURAL DEVELOPMENT



According to the European Investment Bank, Turkey ranks 1st in Europe in total value of Public-Private Partnership (PPP) projects during the 2015-2019 period.



**USD
130 billion**

Total value of PPP contracts in Turkey during the 2003-2019 period.



179

Total number of PPP projects in Turkey during the 2003-2019 period.

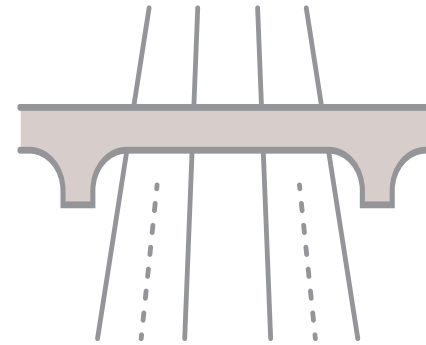


44,350

Number of hospital beds to be introduced once 31 integrated health campuses are put into operation across Turkey. Of those, 20 will be PPP city hospitals with a total bed capacity of 30,750.

200 million

Annual passenger capacity once all stages of the newly commissioned Istanbul Airport in Turkey are completed.

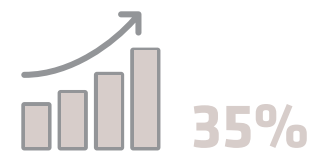
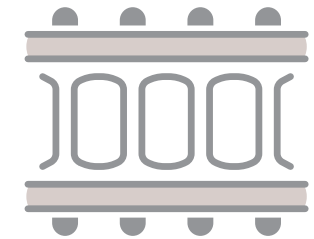


8,600 km

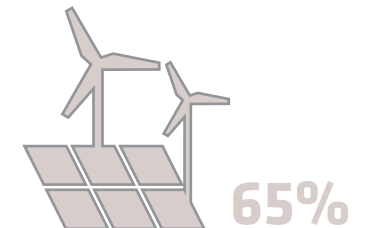
Total length of motorways (toll roads) in Turkey by 2035 once the 660 km currently under construction and the 4,600 km of planned projects are completed.

5,500 km

Total length of high-speed railways in Turkey by 2023 once the planned projects with total length of 4,300 km are completed.



Expected growth in Turkey's total installed power generation capacity from 2018 to 2023 (from 88 GW to 110 GW).



Targeted share of renewable sources in Turkey's total installed power generation capacity (planned increase from 59% (52 GW) in 2018 to 65% (72 GW) in 2023).

For more info

invest.gov.tr/en/Sectors/Pages/infrastructure.aspx



“China is Turkey’s third largest trade partner and second largest import partner. As two major emerging economies in the world, it is our wish that the two countries will learn from each other and strive towards win-win goals based on mutual needs in various fields.”

ICBC Turkey is a full-license bank holding commercial bank, investment bank, and asset management licenses with 44 branches and 21 securities business offices with around 860 employees. Its branch network covers areas where the economy and banking industry are active in Turkey (these areas cover nearly 70 percent of GDP of Turkey).

As the world’s largest commercial bank, ICBC attaches tremendous importance to the Turkish market. ICBC Turkey is a young member of the ICBC Group. Based on the growth potential of the regional market and the support of local regulators and the ICBC group, we aim to become the leading bank of the “Belt and Road Initiative” and the preferred bank of “Chinese elements”.

As a key international subsidiary of the group, ICBC Turkey has already

provided a wide array of high-quality financial services for the Turkish economy. In the future, it will provide a greater contribution to promoting economic and social development, and will continue to contribute more to the deepening of the mutually beneficial and win-win economic and trade cooperation between China and Turkey through the implementation of the “Belt and Road Initiative”. In the process, ICBC Turkey will continue to devote effort to building the links of economic and trade exchanges between China and Turkey, playing the role of a think-tank, putting forward strategic and forward-looking suggestions, taking tangible integrated financial services to promote investment and trade contacts between China and Turkey, and improving Turkey’s global position in the finance industry.

Gao XIANGYANG
Chairman, ICBC Turkey



45 years of experience as a domestic manufacturer in Turkey

Andrew N. LIVERIS
Former Chairman & CEO, DOW



The core of the Turkish national economic agenda, and the key value for investors, is a dedicated effort to promote innovation, enhance competitiveness, and encourage investment in global value chains. Dow has over 45 years of experience as a domestic manufacturer in Turkey, and our new joint venture with AKSA is a key example of how we can bring together raw materials, a high-skilled workforce, and most importantly a booming downstream customer industry. With a strong, pro-business government in Turkey, the investment environment makes sense. And it is also easy to operate, thanks to the Investment Office President and his entire team.

Following the Toyota Way, we implemented the Toyota Production System to
produce high-quality motor vehicles in Turkey.



Toshihiko KUDO
President & CEO,
Toyota Motor Manufacturing Turkey

“Turkey is very attractive for production and exports”

There is a huge need for tires in and around Turkey, as well as in Europe, Russia, the Middle East, and North Africa. Turkey has great advantages such as customs duty exemption to the Customs Union agreement, and also the location of Turkey is very convenient for transportation to these markets. Considering all, Turkey is very attractive for production and exports.

In addition, the Turkish government supports foreign and local investors from different aspects such as incentives. At the same time, with the help of the Investment Office, we managed to team up with AKO, one of the biggest tire distributors in Turkey, and built a joint venture.

Norifumi FUJIMOTO
Former President & CEO,
Sumitomo Rubber Industries Turkey



WHO WE ARE

Investment Office is the official organization that:

- Promotes the investment environment of Turkey and provides assistance to investors.
- Reports directly to the President of the Republic of Turkey.

WE ARE HERE TO FACILITATE YOUR INVESTMENT IN TURKEY

HOW WE HELP

- Multilingual (Turkish, English, German, French, Italian, Arabic, Spanish, Chinese, Japanese and Korean)
- One-Stop-Shop approach
- Result-oriented
- Private sector approach with full confidentiality
- Focusing on high-tech, value-added and employment generating investments.



WHAT WE DO

- Presenting investment opportunities to the investors and providing assistance during all the stages of their investments.
- Serving as the reference point for international investors and the point of contact for all institutions engaged in promoting and attracting investments at national, regional and local levels.
- Offering free-of-charge services including market information and analyses, site selection, B2B meetings, coordination with relevant governmental institutions, and facilitating legal procedures and applications such as establishing business operations, incentive applications, obtaining licenses and work permits.

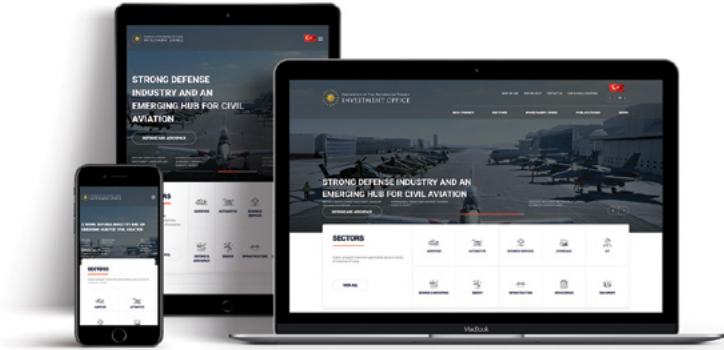
OUR GLOBAL LOCATIONS



VISIT
invest.gov.tr



BRAND NEW WEB SITE
LOOK



PRESIDENCY OF THE
REPUBLIC OF TURKEY
**INVESTMENT
OFFICE**

Investment Office, the official investment advisory body of Turkey, is a knowledge-center for foreign direct investments and a solution partner to the global business community at all stages of investments. It provides customized guidance and qualified consulting before, during and after entry into Turkey.



/investturkey



/invest-in-turkey



/InvestTurkey

invest.gov.tr